

Everything is Negotiable...

Monday, March 8, 2021

Yes, everything is negotiable...don't believe me? Just ask your local retailer the next time you're out shopping. Discretionary adjustments are often available at the retailers we frequent. This is a fact the public is mostly unaware of, and for obvious reasons, those same retailers would like to keep it that way.

Think about it...remember the last time you attempted to change your cell/mobile carrier, or perhaps your cable service provider? You called, promptly informed the customer service representative that you'd like to cancel your service and voilà...magically, they rolled out the customer retention plan aka, the most wonderful service plan you've never heard of!

At times, to this day, I still laugh when I think about it. All of a sudden, your bill is cut in half, and you've been enrolled in the latest and greatest internet plus cable package available, and now you're all set! Afterwards you feel pretty good about it, right? Score 1 for Joe and Jane public!

Unfortunately, the reality is, even before you realized you needed those discounts, the option to ask was always yours! This is where the old cliché "think outside the box" comes into play.

You see, we only tend to ask, or even think to ask for what we already believe is possible, not necessarily for what we really want. Truth is, sometimes we want things that we don't believe are possible.

Unfortunately, because we don't believe it is truly possible, we subconsciously train ourselves not to seek it out.

For example, let's say you have \$50,000 or even more, in past due payables, judgments and lawsuits against your company...but because you've already decided that you're stuck with no way out, you don't know what to do.

You find yourself in some sort of stress-filled holding pattern, highlighted by longer hours and sleepless nights.

Even though its clearly now affecting your personal life as well, you haven't considered possibilities outside those you were trained and programmed to consider. In some form or another, we've all been there.

Now here's the great news...we specialize in resolving financial conflict. We can take your current debt structure and cut it in half! Sound too good to be true?

Sometimes it pays to ask for what you want, and at the very least, you may get exactly what you need! Solutions are available to you...all you have to do is ask.

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